Building Strong Mentor/Mentee Relationships

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Today's Objectives

✓ Help You Build a Mutually Beneficial Mentoring Team

✓ Share Strategies for Managing Mentoring Relationships

✓ Techniques for Advocating for Yourself





How We Will Work Together

This workshop is for you!

- > Questions or comments?
 - Use the chat
 - Unmute
 - Q&A at the end



Background - Mentoring

Building Your Mentor Team

Managing Mentor Relationships

Advocating for Yourself

Wrap Up



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Mentoring Defined

A collaborative (bi-directional) learning relationship that proceeds through purposeful stages over time

- Goal: Help mentees acquire the essential competencies needed for success in their chosen career
- It includes using one's own experience to guide another person through an experience that requires personal and intellectual growth and development



Functions of Mentoring



Research Skills

Knowledge, Techniques, Collaboration, Ethics



Interpersonal Skills

Listening actively, Aligning Expectations, Building Trust



Culturally-Focused Skills

Promoting Inclusion, Reducing Bias and Stereotype Threat



Psychosocial Skills

Providing motivation, developing sense of belonging



Sponsorship Skills

Fostering independence, promoting professional development





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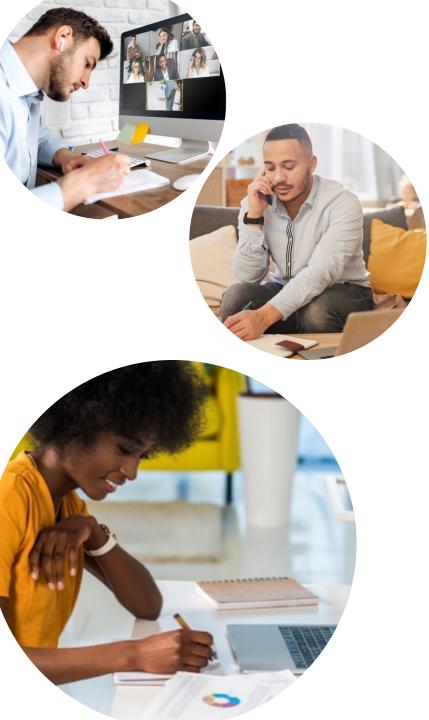






- 1) Assess areas where you have mentoring
- 2) Determine what are you lacking and what do you need more of
- 3) Prioritize your needs and select up to three to work on
- 4) List potential mentors for each category (in your network or aspirational)

Mentoring Function	Who does this for me now?	Do I need more of this? What exactly?	Level of priority (high/med/low)?	Who might do this for me?	Who might help me find a mentor for this?
Research Skills Knowledge, Techniques, Collaboration, Ethics					
Interpersonal Skills Listening actively, Aligning Expectations, Building Trust					
Culturally-Focused Skills Promoting Inclusion, Reducing Bias and Stereotype Threat					
Psychosocial Skills Providing motivation, developing sense of belonging					
Sponsorship Skills Fostering independence, promoting professional development					



Identifying the Right People

 Lean on your current network – Consider your collaborators, colleagues, and associates from conferences; don't rule out your personal connections

 Use LinkedIn – Ask your network for help making connections

• Expand your network – Consider joining professional groups or societies

Before reaching out, remember to...

✓ Define for yourself what you want out of the mentorship

✓ Establish the ask – how can they help you? (Be specific!)









Get to Know Them

- ✓ Take your time and build rapport
- ✓ Start small
 - Ask for an informational interview
 - Seek advice
 - Ask for help with a specific task
- ✓ Communicate your goals & intentions <u>succinctly</u>
- ✓ Be sure to thank them for their time!
- ✓ If they seem interested in helping with career goals, ask for mentorship around that







Follow-up

- ✓ Remember, networking takes effort put in the work
- ✓ Show that you are willing to follow through and are determined to excel
 - Update them on progress
 - Connect on social media
 - Make additional connections
- ✓ Determine if there is interest in meeting again
 - If yes, THEN ask if mentorship is possibility



Background - Mentoring

Building Your Mentor Teams

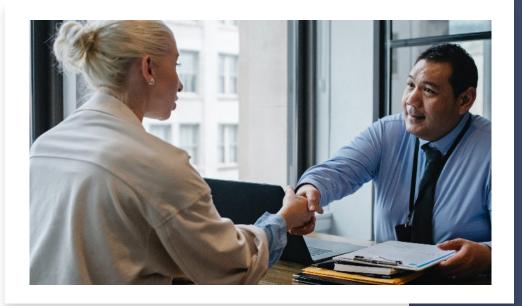
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Setting Expectations

- Mentor & mentees often have different goals, interests, aspirations, expectations
- We often do an inadequate or poor job of
 - setting expectations
 - understanding expectations
- Aligning expectations is key to a productive mentor/mentee relationship





How do I do that?

- ➤ Do your homework think ahead about your expectations AND the goals you hope to work on together
- Clear, concise, SMART goals & aligned expectations increase likelihood of success
- Set time aside in your first mentoring meeting to align expectations and discuss goals and timeframe





Sample Goal Worksheet

GOAL ACTION PLAN

SMART	_			
GOAL	START DATE:	DUE DATE:		
ACTION ST	EPS	POSSIBLE OBSTACLES		
		HOW TO OVERCOME OBSTACLES		

Don't forget!

Expectations and goals will change over time

➤ Revisit them (every 6-12 months) and adjust as needed







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Advocating for Yourself

Tip: You are your best advocate!

Self-Advocacy

<u>Starts with self-awareness</u>: what matters most to you and why

Requires strong communication skills: learn how to be an effective communicator

<u>Is strengthened with feedback skills</u>: learn how receive and give feedback

Let's explore each of these topics

Self-Advocacy: Starts with self-awareness

Self-awareness can be defined as:

Knowing what you want, and don't want, what matters and why

Clarity around who you are allows you to:

- Show up as your authentic self Important in your mentoring relationships
- Create/maintain boundaries These act as safety rails that guide you and the people around you

Self-Advocacy: Starts with self-awareness

Self-awareness requires confidence

Confidence can come with practice and coaching

Questions to Ask Yourself

- What matters to me what do I value?
- How do I define success?
- Is something getting in the way of my success?
- Is anything holding me back?
- What do I need to work on?

What You Should Share

Express to your mentor what they need to know to help you improve

Self-Advocacy: Requires communication skills

There are multiple factors that complicate our interactions

- Communication styles
- Work styles
- Power differential

Learn how to be assertive, not passive OR aggressive



https://www.youtube.com/watch?v=Vh6ud2CPg4A

Self-Advocacy: Requires communication skills



Self-Advocacy: Requires feedback skills

- Learn how to
 - ask for feedback and
 - give feedback
- Getting more comfortable with this skill helps you improve your other skills



How to Effectively Ask for Feedback



- How am I doing?
- I'm doing a good job, aren't !?

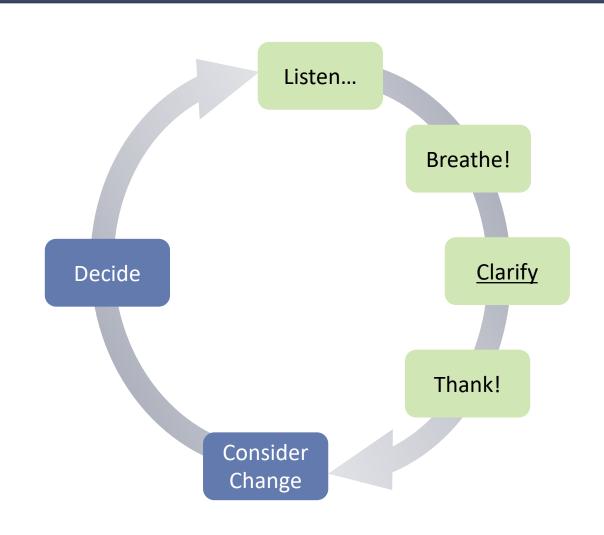
More effective asks:

- What should I start, stop, and/or keep doing?
- What is one thing I could do to be more effective at X?
- I'd like you to give me feedback about X...

How to Effectively Ask for Feedback

Be deliberate

- Set time aside for the conversation
- Remember, feedback can be (or feel):
 - **→** Positive
 - **≻** Constructive
 - ➤ Negative
- Growing from feedback is a process



Giving Feedback

This can be even harder!

Critical skill to develop – can help:

- Others grow
- You and your relationships grow

Helpful framework: SBIR

- **S**ituation
- **B**ehavior
- Impact
- **R**esponse



It is a gift to give someone thoughtful feedback!

To learn more, visit:

https://www.linkedin.com/pulse/giving-feedback-try-sbir-framework-stacey-messier/











SBIR Framework

Situation: describe what you observed/experienced

- ✓ Be specific
- ✓ Try to do this as soon as possible.

Behavior: state your perception of the behavior

✓ Focus on "I" statements, your concerns

Impact: describe the impact on you

✓ Again, focus on "I" statements

Response/resolution

- ✓ What would you like to see change?
- ✓ What clarification might you need about the situation?

Make sure to schedule time for this conversation!

Practice with a trusted colleague!



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Mentoring Phases

> Initiation

Relationship becomes important to each individual

> Cultivation

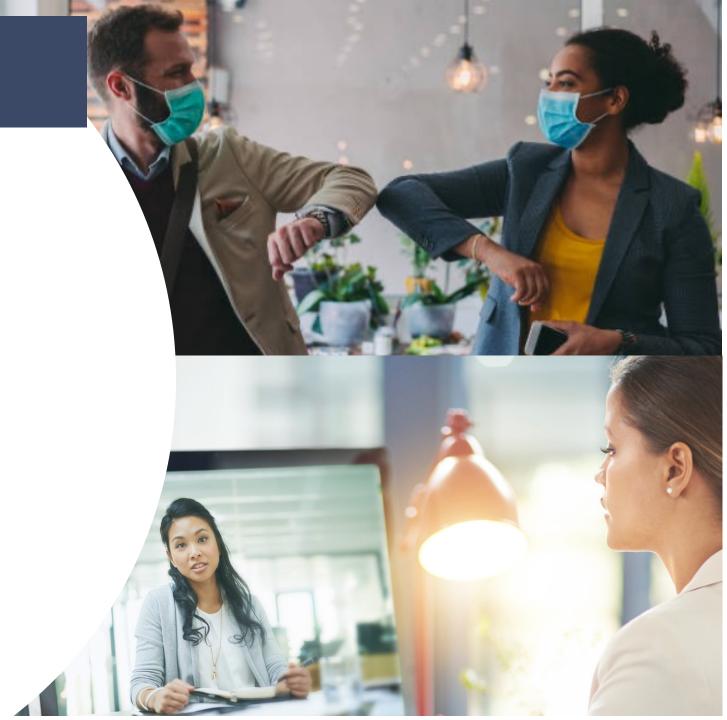
Maximum range of career and psychosocial functions

> Separation

Significant relationship changes take place

> Redefinition

Relationship ends or is modified



"A good mentoring relationship is as long as it should be and no longer"

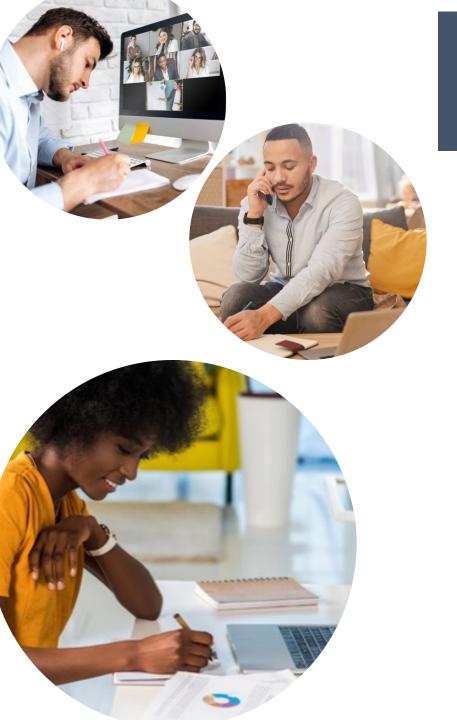
J. Glickman, author of Great on the Job



Redefine the Relationship

If it is not working out – you can exit gracefully

- ✓ Thank them for everything
- ✓ Explaining your needs have changed, not what they are doing/not doing
- ✓ Give them an opportunity to share their perspective
 - You don't have to agree, just thank them for sharing
- ✓ Hopefully, this leaves the door open for a connection in the future



Cultivate Your Network

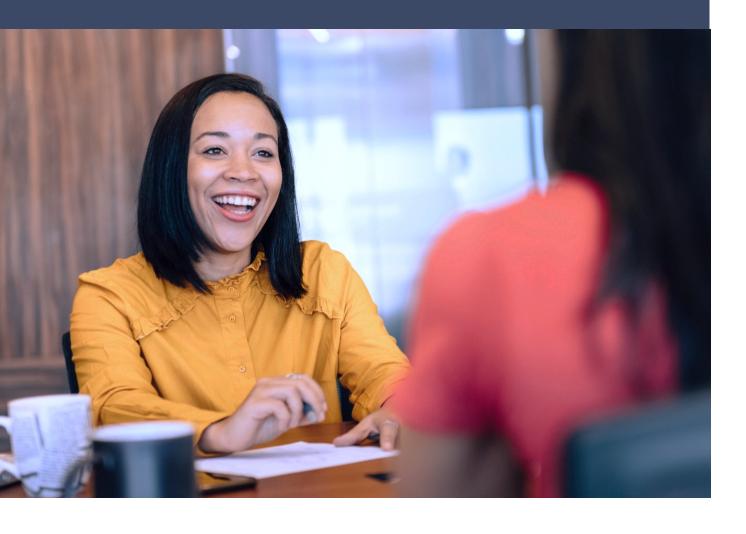
Building mentoring relationships further establishes your network

Keep in touch

- Share important milestones
- Wish them happy holidays
- Check-in periodically

Stay connected on social media – Celebrate successes, like and/or share relevant content

USEFUL LINKS



- Mentoring action plan template
- OITE workshop on selfadvocacy and assertiveness
- SBIR Framework for giving feedback

Thank You!

